

# T&R Enhances Visibility and Decision Making with Infor



## Challenges:

- Control cost structures and meet customer expectations while improving performance and profitability.
- Maintain a competitive edge in the rapidly growing Indian transformer market.
- Consolidate business processes to run the business more effectively, especially after the adoption of a new plant.

## Benefits:

- Went live on Infor10™ ERP Enterprise (LN) after a four-month implementation.
- Resolved key challenges such as data security, wastage, rejected orders, cost control, inventory of raw materials, delivery performance, and government compliance.
- Enhanced precision and reduced the capacity for errors by linking each stage of an order's lifecycle through a project code that enables T&R's head office as well as the relevant manufacturing plant to track production at any point.
- Supported product development, including ideas, trend analysis, and collaboration with partners in the supply chain.
- Assisted with sourcing and procurement, including working with manufacturers to fulfill orders according to strategic merchandising plans and cost, quality, and speed – variables that must be weighted differently as business needs, buying plans, and market demand patterns change.
- Allowed better management of the supply chain and procurement requirements, including analyzing data and using it to optimize the next phase of the design process.
- Optimized inventory in order to manage it on a 'just in time' basis.

**“Infor10 ERP Enterprise’s functionality facilitated efficient planning, project costing, purchasing, and production—all of which are integral in the quest to win and service customers profitably.”**

—SATYEN MAMTORA, MANAGING DIRECTOR, T&R



## Facts at a glance.

**Products:** Infor10 ERP Enterprise (LN)

**Industry:** Equipment/Industrial Power

**Country:** India

**“The availability of real-time data provides greater control of production, inventory, and sales, which significantly improves our strategic and tactical decision making.”**

—SATYEN MAMTORA, MANAGING DIRECTOR, T&R

## About the company.

Established in 1994, Transformers & Rectifiers India Limited (T&R) manufactures a wide range of transformers sold both domestically and internationally, including power, distribution and furnace transformers, rectifiers, and specialty transformers. Its world-class Changodar plant, at 25,000 square metres, has the capacity to design, manufacture, and test transformers up to 160 MVA (the rating used for transformers.) T&R has now leapfrogged to an elite league capable of manufacturing and testing 765 kV transformers. To learn more, visit <http://www.transformerindia.com>.